

Description

Looking for an opportunity to work in sales with the ability to directly impact your own income potential? Do you have a track record of building trusting relationships in the community and exceeding expectations? If so, we are looking for licensed, highly motivated, and self-driven individuals to join our Medicare team in helping seniors make educated decisions with their Medicare.

What We Do:

In this field position, you will build community relationships, drive self-generated sales work on community events, as well as, visiting prospects in their homes. Our Coverage2Care Medicare Sales Field Agents sell individual health plan products and educate Senior's beneficiaries on our services. Some of our additional products include Life, Annuity, Indemnity, Dental, Vision, Prescription, Group Insurance, Obamacare (ACA Marketplace) and more.

Coverage2Care Perks:

- The maximum Commission pay out allowed by the Federal government for application sold with Residual Income in addition to commission pay out direct agent
- Hands on Training so you are 1.) Knowledgeable 2.) Confident with Medicare Products
- Flexible Schedule
- Brokerage Bucks (\$450 per month if you sell 8 Medicare products per month)
- E&O reimbursement after 5 applications sold
- AHIP reimbursement after 5 applications sold
- And much more!

Required Qualifications

- Ability to have face to face interactions with prospective members either in their homes, the Coverage2Care office or in the field is required for this position.
- Be Teachable
- Active Texas Health Insurance license or ability to obtain prior to the start date
- Self-Disciplined to create opportunities and sales as you are not micromanaged

Preferred Qualifications

- Experience engaging with the community through service, organizations, activities, and volunteerism
- Experience selling Medicare products
- Bilingual with the ability to speak, read and write in both English and an additional language without limitations or assistance
- Prior experience in public speaking and presentations
- Proactive in taking additional trainings self-paced and in person to grow knowledge

Additional Information

- Upon offer acceptance you must be able to complete and pass the AHIP certification prior to your start date to sell carrier products

Schedule: Meeting with members requires appointments and/or event times that may vary on time, nights and weekends. Flexibility is essential to your success. This is not a 9-5 job, and you can work your own schedule.

About Coverage2Care:

We are in search Life and Health licensed agents and MGA, GA agencies to immediately join our FMO agency - Coverage2Care. Our carrier partners include the following UnitedHealthcare, Humana, Cigna, Devoted, Aetna, Blue Cross Blue Shield of Texas, SCAN and others.